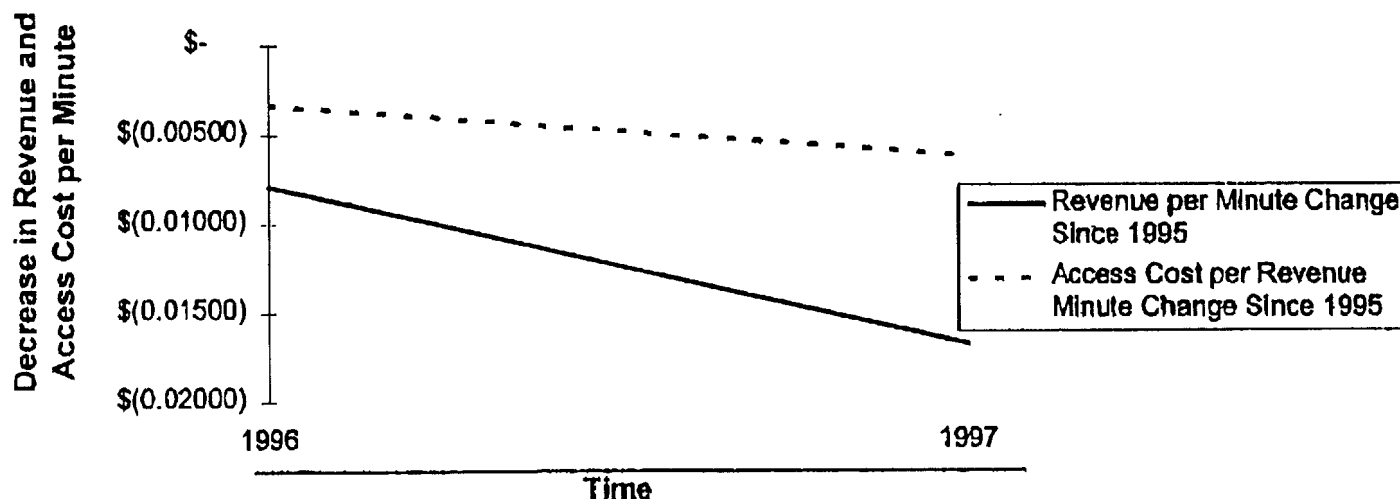




Attachment 2

Decrease in Sprint Revenue and Access Cost per Minute Since 1995



This graph shows the change in Sprint's average annual domestic revenue per minute compared to the change in Sprint's switched access cost per revenue minute using 1995 as the base. Revenue per minute was calculated by dividing total minute-driven revenues by total billed revenue minutes. Access cost per revenue minute was calculated by relating the number of switched access minutes to billed revenue minutes to account for both originating and terminating access charges times Sprint's average access cost per access minute.

Sprint's revenue per minute has declined significantly more than the access cost per revenue minute because Sprint has passed access savings along to customers and has reduced prices to remain competitive.

Sprint would be willing to provide specific revenue and cost data if that competitively sensitive data could be accorded confidential treatment.



Attachment 3

Sprint Service/Promotions introduced 1/1/97 - 3/1/98

Effective Date	Group	Service/Promotion Name
1/1/97	RES	Domestic Winback Promotion
1/1/97	BUS	Business Sense Credit Promotion #8
1/8/97	RES	Sprint Sense Asian International Calling Plan Promotion #37
1/8/97	RES	Sprint Sense Asian International Calling Plan Promotion #38
1/15/97	RES	International Acquisition Promotion
1/15/97	BUS	Business Sense Credit Promotion #9
1/15/97	BUS	Toll Free Six Month Risk Free Satisfaction Guarantee
1/15/97	RES	Sam's Club/Sprint Prepaid Card Service
1/15/97	RES	VisaPhoneOptional Calling Card Plan
1/24/97	RES	Sprint Sense Asian International Calling Plan Promotion #39
2/1/97	RES/BUS	INMARSAT Mini-M Service
2/1/97	RES	Sprint PCS Credit Offer #1
2/1/97	RES	Sprint PCS Credit Offer #2
2/1/97	BUS	Business Sense Credit Promotion
2/8/97	RES	Domestic Winback Promotion
2/8/97	RES	International Acquisition Promotion
2/8/97	RES	Sprint Sense International Calling Plan 100 Free Minutes Promotion
2/12/97	RES	Sprint Sense Asian International Calling Plan Promotion #40
2/14/97	RES	Discounted Calling to India Promotion
2/14/97	RES	30 Free Minutes to India Promotion
2/14/97	RES	Interstate 100 Free Minutes Promotion
2/14/97	BUS	International Savings Promotion II
2/14/97	BUS	Business Sense Voucher Promotion
2/14/97	BUS	Business Sense Voucher Promotion #2
2/14/97	BUS	Business Sense Voucher Promotion #3
2/15/97	BUS	Business Sense \$4,000 Monthly Minimum Commitment Level
2/21/97	RES	Sprint Sense General International Calling Plan 100 Free Minutes Promotion
2/21/97	RES	Sprint Sense Asian International Calling Plan Promotion
3/1/97	RES	Sprint Sense Asian International Calling Plan Promotion
3/1/97	RES	Domestic Winback Promotion



Attachment 3

Sprint Service/Promotions introduced 1/1/97 - 3/1/98

Effective Date	Group	Service/Promotion Name
3/1/97	BUS	Sprint Credit Promotion
3/1/97	BUS	Frame Relay Volume Promotion
3/8/97	RES	Sprint PCS Credit Offer #1
3/8/97	RES	Sprint PCS Credit Offer #2
3/10/97	RES	Sprint Sense Free Minutes Promotion
3/15/97	BUS	Business Sense Market Trial Promotion #5
3/15/97	BUS	Business Sense Market Trial Promotion #6
3/15/97	BUS	Business Sense Market Trial Promotion #7
3/15/97	RES	Sprint Sense Asian International Calling Plan Promotion #41
3/21/97	RES	Sprint Sense Asian International Calling Plan Promotion #42
3/27/97	RES	Sprint Sense "3 Hours Free" Promotion
4/1/97	RES	Sprint Sense Asian International Calling Plan Promotion #43
4/1/97	RES	Promotional Rates to United Kingdom Promotion
4/3/97	RES	Sprint Sense Asian International Calling Plan Promotion
4/28/97	BUS	Business Sense PCS Interstate Promotion
5/1/97	BUS	Business Sense International Promotion
5/1/97	BUS	Business Caller's Plus Rewards and Benefits Program
5/1/97	RES	Sprint PCS Credit Offer #3
5/1/97	RES	Sprint PCS Credit Promotion #4
5/1/97	RES	Sprint Sense II International Calling Plan 15% Discount Promotion
5/1/97	RES	Sprint Sense II International Calling Plan 20% Discount Promotion
5/1/97	RES	Sprint Sense II International Calling Plan 25% Discount Promotion
5/1/97	RES	Sprint Sense Residential Toll Free Minutes Promotion
5/1/97	BUS	FONVIEW Credit Promotion
5/3/97	RES	Sprint Sense II International Calling Plan 20% Discount Promotion
5/3/97	RES	Sprint Sense II International Calling Plan 25% Discount Promotion
5/8/97	RES	Sprint Sense Asian International Calling Plan Promotion #44
5/8/97	BUS	FONVIEW Credit Promotion
5/9/97	RES	Sprint Sense II International Calling Plan 20% Discount Promotion
5/9/97	RES	Sprint Sense II International Calling Promotion



Attachment 3

Sprint Service/Promotions introduced 1/1/97 - 3/1/98

Effective Date	Group	Service/Promotion Name
5/9/97	RES	Sprint Sense II International Calling Promotion
5/9/97	BUS	Business Sense International Promotion
5/10/97	RES	Spree Two For One Calling Promotion
5/17/97	RES	Sprint Sense II International Calling Promotion
6/1/97	BUS	Sprint Conference Line Free Month Promotion
6/1/97	RES	Domestic Flat Rate Promotion
6/1/97	RES	Sprint Sense II International Discount Promotion
6/1/97	RES	Sprint Sense MRC Waiver promotion
6/1/97	RES	Sprint Sense 120 Free Minutes
6/11/97	BUS	Business Sense Flat Rate Promotion
6/23/97	RES	Sprint Sense Asia/Canada/Pacific Calling Promotion
7/8/97	RES	Surcharge Waiver Promotion
7/11/97	RES	Discounted International Calling Promotion
7/11/97	RES	Sprint Sense Asian International Calling Plan Promotion
7/15/97	RES	Free 10 Minute NFL Collectors Prepaid Card
7/15/97	BUS	Business Sense Interstate Flat Rate Promotion
7/22/97	RES	Sprint Sense MRC Waiver promotion
7/25/97	RES	Discounted Calling to Dominican Republic promotion
8/1/97	RES	Sprint Complementary Calling Card Agreements
8/1/97	RES	Standalone FONCARD With Cash Back Retention Plan
8/1/97	RES	Standalone FONCARD Without Cash Back Retention Plan
8/1/97	RES	Interstate Sprint Sense II FONCARD With Cash Back Retention Plan
8/1/97	RES	Residential Toll Free Minutes Promotion
8/1/97	RES	Residential Toll Free MRC Waiver Promotion
8/1/97	RES	Test Market Promotion #1 for Sprint Sense Discounted Calling to Mexico
8/1/97	RES	Test Market Promotion #2 for Sprint Sense Discounted Calling to Mexico
8/1/97	RES	Test Market Promotion #3 for Sprint Sense Discounted Calling to Mexico
8/1/97	RES	Test Market Promotion #4 for Sprint Sense Discounted Calling to Mexico
8/15/97	RES	Sprint Sense International India/Pakistan Calling Promotion
8/15/97	RES	Sprint Sense Asia Calling Promotion



Attachment 3

Sprint Service/Promotions Introduced 1/1/97 - 3/1/98

Effective Date	Group	Service/Promotion Name
8/23/97	RES	Sprint Sense Asian International Calling Promotion
8/23/97	RES	Sprint Winback International Calling Promotion
8/23/97	RES	Sprint Winback \$30.00 Credit Promotion
8/23/97	RES	Sprint Winback \$50.00 Credit Promotion
9/1/97	RES	Sprint Sense College Plan FONCARD
9/1/97	RES	Sprint Sense College Plan Standalone Option 2 FONCARD
9/1/97	RES	Sprint Sense Free and Clear Promotion
9/1/97	RES	Domestic Winback Promotion
9/1/97	RES	Sprint Sense Credit Promotion
9/2/97	BUS	Frame Relay Free Month Credit Promotion
9/5/97	RES	Toll Free ("One Dime") Promotion
9/15/97	BUS	Real Solutions Option A International Promotion
9/15/97	BUS	Business Sense International Promotion
9/15/97	RES	Sprint International Market Test Promotion #1
9/15/97	RES	Sprint International Market Test Promotion #2
9/15/97	RES	Sprint International Market Test Promotion #3
9/15/97	RES	Sprint International Market Test Promotion #4
9/15/97	RES	Frequent Flyer Promotion
9/15/97	BUS	Real Solutions Option A International Promotion #2
9/15/97	BUS	Business Sense International Promotion #2
9/27/97	RES	Sprint Sense II International Calling to Canada Promotion #1
9/27/97	RES	Sprint Sense II International Calling to Canada Promotion #2
9/29/97	RES	Sprint Sense AnyTime Test Market Promotion
9/29/97	RES	Sprint Sense Flat Fee - \$20 Market Test
9/29/97	RES	Sprint Sense Flat Fee - \$40 Market Test
9/29/97	RES	Buck-A-Call Test Market Promotion
10/1/97	RES	Sprint International Canada Flat Fee - \$30 Market Test Service
10/6/97	RES	Sprint Sense II International Calling to India Promotion
10/6/97	RES	Sprint Sense II International Calling to India Promotion
10/6/97	RES	Sprint Sense II International Calling to Pakistan Promotion



Attachment 3

Sprint Service/Promotions Introduced 1/1/97 - 3/1/98

Effective Date	Group	Service/Promotion Name
10/6/97	RES	Sprint Sense II International Calling to Pakistan Promotion
10/10/97	RES	Sprint Sense II International Calling Promotion
10/10/97	RES	Sprint Sense International Asian Calling Plan Promotion
10/15/97	BUS	Real Solutions Option A \$25,000 Minimum Monthly Commitment
10/15/97	RES	Sprint International Mexico Flat Fee - \$30 Market Test Service
10/15/97	RES	Sprint International Canada Flat Fee - \$60 Market Test Service
10/15/97	RES	Sprint International Favored Nation, Option 1 Market Test Service
10/15/97	RES	Sprint International Favored Nation, Option 2 Market Test Service
10/15/97	RES	Sprint Prepaid Card Promotion
10/15/97	RES	Sprint Sense II International Calling to Russia/Tajikistan and Uzbekistan
10/15/97	RES	Sprint Sense II International Calling to Mexico Promotion
10/15/97	RES	Sprint PCS Credit Promotion
10/15/97	BUS	Toll Free Six Month Risk Free Satisfaction Guarantee
10/15/97	BUS	Business Sense 100 Free Minutes Promotion #1
10/15/97	BUS	Business Sense 100 Free Minutes Promotion #2
11/1/97	RES	Spree Card Test Promotion #1
11/1/97	RES	Spree Card Test Promotion #2
11/1/97	RES	Sprint International Mexico Flat Fee - \$54 Market Test Service
11/1/97	RES	Sprint International Philippines Flat Fee - \$100 Market Test Service
11/1/97	RES	Sprint Sense Home Office - \$70 Market Test Service
11/1/97	RES	Sprint Sense Home Office - \$100 Market Test Service
11/1/97	RES	10% Credit Test Market Promotion
11/1/97	RES	Sprint Winback \$50.00 Credit Promotion
11/1/97	RES	Sprint Sense Free Minutes Promotion
11/1/97	RES	Domestic Winback Promotion
11/15/97	RES	Sprint Sense II International Calling to Canada Promotion #2
11/15/97	RES	Sprint Sense II International Calling to Canada Promotion #1
11/18/97	RES	Radio Shack Discount or Credit Promotion
11/22/97	RES	Discounted Sprint International Access Calling Promotion
11/22/97	RES	Automated Inbound Collect Calling Promotion



Attachment 3

Sprint Service/Promotions introduced 1/1/97 - 3/1/98

Effective Date	Group	Service/Promotion Name
11/22/97	RES	Discounted Dial-1 Calling to Cuba Promotion
11/24/97	RES	Hawaii Prepaid Card Promotion
12/1/97	RES	Sprint Sense II International Calling to Canada Promotion #3
12/1/97	RES	Sprint Sense II International Calling to Canada Promotion #4
12/1/97	BUS	Business Sense Credit Promotion #10
12/1/97	BUS	Business Sense Credit Promotion #11
12/1/97	BUS	Business Sense Interstate Flat Rate Promotion #2
12/1/97	BUS	Business Sense Interstate Flat Rate Promotion #3
12/1/97	BUS	Business Sense Interstate Flat Rate Promotion #4
12/1/97	BUS	Business Sense Interstate Flat Rate Promotion #5
12/5/97	RES	Toll Free ("One Dime") operator service
12/9/97	RES	Sprint Sense AnyTime Test Market Promotion
12/9/97	RES	Sprint International Calling Promotion
12/9/97	RES	Sprint Sense International Asian Calling Plan Promotion
12/19/97	BUS	Business Sense International Promotion III
12/26/97	RES	NFL Collectors Player Card Promotion #1
12/26/97	RES	NFL Collectors Player Card Promotion #2
1/1/98	RES	Sprint Sense AnyTime service
1/1/98	RES	Sprint Sense International Weekend Savings Plan service
1/1/98	RES	Collegiate Card - Option CHC Market Test Service
1/1/98	RES	Sprint Sense Credit and Gift Certificate Promotion
1/1/98	RES	Sprint Sense International Weekend Savings Plan Promotion
1/1/98	RES	Sprint Sense International Asian Calling Plan Promotion
1/1/98	RES	Sprint International MRC Waiver Promotion
1/1/98	RES	Sprint International 100 Free Minutes Credit Promotion
1/1/98	RES	Sprint Sense Gift Certificate Promotion
1/1/98	RES	Sprint International Discounted Interstate Calling Promotion
1/1/98	RES	Sprint International Discounted Interstate Calling & MRC Waiver Promotion
1/1/98	RES	Sprint International 20% Discount Promotion
1/1/98	RES	Sprint International Discounted Interstate Calling Promotion



Attachment 3

Sprint Service/Promotions Introduced 1/1/97 - 3/1/98

Effective Date	Group	Service/Promotion Name
1/1/98	RES	Sprint International 20% Discounted Calling and MRC Waiver Promotion
1/1/98	BUS	Business Sense International Promotion
1/1/98	BUS	Real Solutions Option A International Promotion #2
1/9/98	RES	Sprint International 20% Discount Promotion
1/9/98	RES	Sprint International 30% Discount Promotion
1/9/98	RES	Sprint PCS Credit Offer #5
1/9/98	RES	Sprint PCS Credit Promotion #6
1/9/98	RES	Sprint PCS Credit Promotion #7
1/9/98	RES	Sprint \$25.00 Gift Certificate Promotion
1/9/98	RES	Sprint \$5.00 Credit Offer
1/9/98	RES	Sprint International 20% Off International Calling Promotion
1/15/98	RES	Sprint Sense Home Office - \$45 Market Test
1/15/98	BUS	Sprint Credit Promotion
1/17/98	RES	Discounted Calling to Russia, Tajikistan and Uzbekistan promotion
1/17/98	RES	Discounted Calling to Russia, Tajikistan and Uzbekistan promotion #2
1/19/98	RES	Discounted Calling to Canada Promotion
2/14/98	RES	Sprint Sense 200 Minutes Promotion
2/14/98	RES	Sprint Sense \$20.00 Credit Promotion
2/16/98	RES	Sprint International Calling Promotion
2/17/98	RES	Discounted Calling to India promotion
2/21/98	RES	Spree Card Test Market Promotion #2
2/21/98	RES	\$17.00 Check Promotion
2/21/98	RES	Sprint Sense II International Calling Promotion
2/21/98	RES	Sprint Collegiate Card - Option CFC Promotion
2/28/98	BUS	ISDN PRI Install Waiver Promotion
2/28/98	BUS	ISDN PRI MRC Discount Promotion #1
2/28/98	BUS	ISDN PRI MRC Discount Promotion #2
3/1/98	RES	Sprint Sense Home Office Service
3/1/98	RES	LEC Calling Card Promotion
3/1/98	BUS	Callers Plus Rewards and Benefits Promotion



Attachment 4

At Sprint, we're committed to keeping you informed about industry-wide issues that will affect your Sprint account. Recent Federal Communications Commission orders change the structure of charges that long-distance carriers pay to local telephone companies for access to their networks. As a result, Sprint will initiate a new charge on your invoice.

The *Presubscribed Line Charge* is intended to pass on a new charge that Sprint must pay to your local telephone company for network access. The fee will be 80 cents for each Sprint residential account. This charge will apply each month regardless of long-distance usage. An additional charge may apply in some states.

You will see this change on your March invoice, which covers your February usage. If your Sprint long distance is billed on your local telephone company's invoice, this charge will be shown as a Regulatory Related Charge. If you receive a Sprint invoice, the charge will be specifically listed as *Presubscribed Line Charge*. In months when Customer long-distance usage is zero (0), the charge may be rolled to the next month that usage occurs. Billing will occur every three months at a minimum.

All long-distance companies will incur these access costs. Sprint has chosen to present this charge in a clear and straightforward manner. Rest assured you will continue to receive the same quality of service that you expect from Sprint.





Attachment 5

Important! New charges will affect your Sprint account.

Helping customers stay informed of changes in the telecommunications industry, and the impact those changes may have on your business, is important to Sprint. That's why we are sending this letter to explain two new charges* that will appear as separate line items on your monthly Sprint bill beginning with your February 1998 statement.

As you may have read, recent FCC decisions have changed the way long distance carriers are charged for access to local networks, and have also increased the long distance carriers' contributions to the Universal Service Fund. These changes are industry-wide, and although each long distance carrier may handle the new charges differently, Sprint will be covering these costs as follows:

Carrier Universal Service Charge** — For many years, the FCC has required long distance carriers to contribute to the Universal Service Fund to assist with the cost of providing basic telephone service to rural communities and low-income users. Now, this contribution has been expanded to help schools, libraries and eligible health care facilities in obtaining leading-edge telecom services. Sprint's Carrier Universal Service Charge is intended to cover the cost of our contribution; it will be 4.9% of your net monthly interstate and international long distance usage and other charges for interstate and international services.

Presubscribed Line Charge† — The FCC has initiated a new per-line charge that long distance carriers must pay to local phone companies for access to their local networks. In other words, Sprint must pay your local carrier a fee for every line you have subscribed to Sprint® long distance, independent of long distance usage. Sprint will cover its costs by charging customers \$2.75 per line for multi-line businesses (including the first line), \$0.53 for single-line businesses. This Presubscribed Line Charge will be billed monthly.

We want you to know that we appreciate your business, and we will continue to bring you telecommunications solutions with the highest standards of network reliability and customer service in the industry. If you have questions regarding the new charges, please call 1-800-823-4081.